



Armin Beiragh

Karlskrona, Sweden · 073-333 76 74 · arminakbari013@gmail.com · linkedin.com/in/armin-beiragh

EXPERIENCE

Consultant

Jul 2026 – Present

Tan-Ara CO. AB · Stockholm (Hybrid)

- Negotiate and manage B2B distribution agreements with major Swedish grocery chains, including Willys, ICA, Tempo, and Hemköp.
- Run the financial and operational analysis behind these accounts, including working capital, inventory turnover, and supply chain efficiency, to support pricing and profitability decisions.

Project Development Consultant

Dec 2023 – Present

TXL IT · Stockholm (Hybrid)

- Build and maintain applications, including flinc.se and atakollen.se, and custom IT solutions for company clients.
- Work full-stack in Python, review code, and contribute to product direction.
- Design microservices and serverless components for distributed systems, with automated deployment pipelines.

Business Analytics & Marketing

Jan 2024 – Oct 2024

TXL IT · Stockholm

- Conducted market analysis to identify new business opportunities and growth areas.
- Built and maintained customer relationships that fed directly into management's growth strategy.

Founder & Freelance Developer

Oct 2021 – Present

Weebuild Webbyrå · Stockholm

- Run my own agency building custom web, mobile (including native iOS in Swift), and e-commerce platforms.
- Own the full process for corporate clients, from development and design to business strategy, end to end.
- Manage cloud infrastructure, databases, and container orchestration (Docker/Kubernetes).

Educator

Oct 2022 – Mar 2026

Learnist AS · Oslo (Remote)

Taught and supervised students remotely, and helped shape the structure of Learnist's digital learning programs.

Educator & Course Developer

Nov 2021 – Aug 2023

Hello World! · Stockholm (Hybrid)

Taught programming, digital creation, and design to kids and teens.

Course Developer (Jan–Mar 2022): built and launched a new mobile app development course, taking students from Figma interaction design through to a working, published app.

Construction Worker (Internship)

Jan 2019 – Sep 2021

Sabsa Bygg AB · Stockholm

Worked across construction projects ranging from Bring CityMail facilities to dental and hearing clinics, covering HVAC and structural work.

SKILLS

Development Full-stack development (Python) · microservices & serverless architecture · Docker / Kubernetes · iOS (Swift) · Figma

Business Financial & market analysis · B2B negotiation · supply chain & inventory strategy · CRM/business systems (Fortnox, Visma)

EDUCATION

M.Sc. Industrial Engineering & Management <i>Blekinge Institute of Technology · Karlskrona</i>	2025 – Present
High School Diploma, Natural Sciences <i>Rudbeckskolan · Stockholm</i>	2021 – 2024

LANGUAGES

Swedish	Native	English	Full professional
Persian	Full professional	Spanish	Basic

REFERENCES

Erik Leksell linkedin.com/in/erik-leksell · 070-778 47 10	Roman Lazunin linkedin.com/in/roman-lazunin · 072-021 42 34
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